

Rethink. Retool. Recapture.

Unleash GameChanger™

Duetto delivers the most powerful revenue strategy tools as a true cloud-based software-as-a-service. With unique solutions that address the true challenge of today's distribution landscape, our applications are a GameChanger — optimizing profit and guest loyalty. Increase total hotel profitability with superior, actionable data to better manage pricing and business mix decisions with these features that come standard in all editions of GameChanger:

- Multi-tenant, cloud-based architecture
- Frequent and free updates and innovations
- Optimize every booking with Open Pricing
- Multi-currency and multi-language
- Expedia rate shop
- Track lost business with web regrets & denials
- Web access on any device and unlimited users
- Experienced customer success team

The Editions



INSIGHT™ EDITION

The ideal revenue strategy solution for less complex limited-service hotels, the *Insight Edition* provides the ability to independently yield two room types and two segments through our Open Pricing capabilities.



ADVANTAGE™ EDITION

This is tailored to meet the needs of both limited- and full-service hotels without significant meeting space. Get all the features with the *Insight Edition* plus a more advanced forecasting and pricing algorithm that allows for the yielding of up to six room types and six segments, plus a customizable alert engine.



EDGE™ EDITION

Delivering all the features that come with the Advantage Edition, this also calculates group displacement and forecasts group business, making it optimal for full-service hotels with meeting space. Up to 20 room types and 15 segments can be independently yielded through Open Pricing.



STRATEGY™ EDITION

The ultimate solution for innovative hotels ahead of the game in both revenue strategy tactics and technology, this comes with all the features from the Edge Edition as well as the ability to calculate total customer value and break rate parity with login-protected pricing based on those values. Also yield unlimited room types and segments and benefit from a dedicated customer success manager always at your disposal.



CASINO™ EDITION

This comes with all the features available for hotels, but is tailored to meet the unique needs of those in the gaming industry. Calculate total patron worth across property and price based on those values, including the ability to comp high-dollar customers. Calculate group displacement and forecast group business, break parity with login-protected rates, yield an unlimited amount of room types and segments and take advantage of a dedicated customer service manager.

Add-Ons



AIR & WEATHER DATA PACKAGE

Go beyond the basics and see how current weather forecasts and inbound air travel can impact hotel room demand. Air travel is typically booked before a hotel reservation is made, so information on arrivals and length of stay for all overnight air travel booked in your city adds visibility that can help your decision-making.



REPUTATION DATA

Add this feature to see ReviewPro's Global Review Index (GRI) score for both your hotel and your competitors. The GRI takes into account data from all major OTAs and review sites and can be a valuable tool when considering how to price against your competition.



FINANCIAL FORECAST

Turn your revenue strategy solution into a powerful tool that owners and asset managers love. Forecast Occupancy, ADR and RevPAR and get a high level overview of your hotel's financials, both historic and into the future.



PORTFOLIO MANAGER

Perfect for the owner or manager with multiple properties, this tool provides the ability to roll up performance data, budgets and forecasts by state, region, brand, over an entire company or any way you want to slice and dice your portfolio. Complex properties can use this to treat unique room types and buildings separately by creating hotels within a hotel. Professional Services

Professional Services



DUETTO QUICK START

This is the first step to a smooth deployment and will pave the way for long-term success. We activate integrations with compatible systems, extract and validate historical data and make sure all systems are ready before going live. This includes initial training and onboarding help from a customer success specialist to set up the application for each property.



TRAINING & CERTIFICATION

Initial training is included as part of quick start, but we understand your needs may change. As you add properties or when your staff changes, we can provide additional live training sessions and online training modules as frequently as you need. A certification exam is also available to make sure your team understands the full functionality of the application.



CONSULTING SERVICES

These advanced support options provide a more comprehensive level of expertise from our customer success team and can include advanced segmentation strategies, data integrity and inventory audits, tailored pricing rules setup and help generating customized reports.



PARTIAL MANAGED SERVICES

Identifying and recruiting talented revenue managers can be a challenge in today's competitive market. We can help bridge the gap on an interim basis and provide an administrative function to execute tasks like updating rates and restrictions, manually pulling data from the PMS and CRS, generating and distributing reports and participating in recurring revenue management calls.



FULL MANAGED SERVICES

We can also go beyond partial services and provide a long-term strategic solution that can replace a full-time revenue manager. We can help with forecasting and pricing on a daily basis, participating and leading regular tactical meetings, providing promotional offer suggestions to marketing and developing strategies to increase occupancy, ADR and overall profitability.